

DPD ECONOMY CU

Cost-effective Delivery of Heavy Parcels And Collective Consignments between Kazakhstan and Belarus



Brief Profile:

- The offer is valid for delivery of goods which are in free circulation on the territory of the Customs Union.
- Delivery terms: from addresser's door to addressee's door; from the DPD terminal at the shipping point to addressee's door; from an addresser's door to the DPD terminal at the destination; from the DPD terminal at the shipping point to DPD terminal at the destination.
- Delivery from/to the terminal at the shipping/destination cities in the Republic of Kazakhstan is offered for the cities where DPD terminals are located.
- Maximum weight of a package is 1,000 kg.
- The maximum dimensions of a package is 350 cm long, 160 cm wide and 180 cm high.
- Volumetric Weight: $1 \text{ m}^3 = 250 \text{ kg}$.
- Accompanying Documents:
 - Original Consignment Note;
 - Original Invoice sealed;
 - Copy of the Sale Agreement (Delivery Contract) certified by the addresser;
 - CT-1 certificate (confirming the origin of the goods): original and a copy certified by the Chamber of Commerce.
- A way of and a cost of delivery of the parcels with dimensions and weight exceeding the maximum ones is additionally coordinated.

How to calculate Door-to-Door Delivery

1. Identify the rate zone No. for the shipping/destination city of your interest in the Republic of Kazakhstan in the Rate Zones in the Republic of Kazakhstan table.
2. Identify the code for the rate zone for the shipping/destination city of your interest in the Republic of Belarus in the Rate Zones in the Republic of Belarus table. Make sure that the offer is valid for your desired direction.
3. Define the code of the rate for this direction in the Rate Matrix table.
4. Find the weight which corresponds to the weight of your shipment in the leftmost column of the Door-to-Door Rate Table.
5. Rate of your shipment is at the intersection of the weight line and column of the applicable code of rate.

Example: You need to deliver the consignment weighing 55 kg from Almaty to Minsk to the door of the addressee.

1. Code of the rate zone for Almaty is 2.
2. Rate Zone No. for Minsk is 1.
3. Minsk destination city is in the Belarus. See the delivery table. Code of rate from the Almaty shipping city to Minsk destination city is V.
4. Weight of your shipment is 55 kg, the nearest weight in the rate table is 50 kg.
5. Rate for 50 kg is 18,450 tenge. The rate for subsequent kg is 240 tenge. Thus, V rate for 55 kg is:
 $18,450 \text{ tenge} + (55 \text{ kg} - 50 \text{ kg}) * 240 \text{ tenge} = 19,650 \text{ tenge}$
VAT exclusive, without applicable surcharges.

How to calculate rate: Delivery to/from the Terminal

1. Verify Rate Zones in the Republic of Belarus table whether the proposal is valid for your shipping/destination cities.
2. According to the above rule, determine the Door-to-Door rate for your shipment.
3. At the intersection of the column of shipping/destination city and a line of weight which corresponds to the weight of your shipment, find discount rate for your shipping/destination cities in the rate table.
4. Rate in question is Door-to-Door rate minus Discount Rate for your shipping/destination cities.

Example: You need to deliver the consignment weighing 55 kg from Almaty to Minsk

1. Above example provides the rate calculated for a package weighting 55 kg from Almaty to Minsk: 19,650 tenge VAT exclusive, without applicable surcharges.
2. You are offered a discount for taking the goods in Almaty. The discount is 2586 tenge (discount for 50 kg) + $(55 \text{ kg} - 50 \text{ kg}) * 135 \text{ tenge} = 2721 \text{ tenge}$, VAT exclusive, without applicable surcharges.
3. The total rate for your shipment is 19,650 tenge - 2721 tenge = 16,929 tenge VAT exclusive, without applicable surcharges.

DPD ECONOMY CU

Cost-effective Delivery of Heavy Parcels
And Collective Consignments between
Kazakhstan and Belarus



Rate Zones. Cities of the Republic of Belarus

| city | rate zone |
|-------------------------------|-----------|
| Airport M-2 | 3 |
| B. Berestovitsa | 3 |
| Baranovich | 2 |
| Baran, Vitebskaya oblast | 2 |
| Begoml | 3 |
| Beloozersk, Berezovsky region | 3 |
| Belynichi | 3 |
| Bereza | 3 |
| Berezino, Minskaya oblast | 3 |
| Berezovka, Lidsky regiona | 3 |
| Beshenkovichi | 3 |
| Bobruisk | 2 |
| Bolbasovo | 3 |
| Borisov | 2 |
| Borovuha, Novopolotsky region | 3 |
| Bragin, Gomelskaya oblast | 3 |
| Braslav | 3 |
| Brest | 2 |
| Buda-Koshelevo | 3 |
| Byhov | 3 |
| Verhnedvinsk | 3 |
| Vetka | 3 |
| Vileika | 3 |
| Vitebsk | 2 |
| Volkovysk | 3 |
| Volozhin | 3 |
| Voronovo, Grodnenskaya oblast | 3 |
| Vysokoye, Brestskaya oblast | 3 |
| Gantsevichi | 3 |
| Glubokoye | 3 |
| Glusk | 3 |
| Gomel | 2 |
| Gorki, Mogilevskaya oblast | 3 |
| Gorodeya | 3 |
| Gorodok, Vitebska | 3 |
| Grodno | 2 |
| Dzerzhinsk | 3 |
| Pogranichny, | 3 |
| Polotsk | 2 |
| Postavy | 3 |
| Pruzhany, Brestskaya oblast | 3 |

| city | ratef zone |
|---------------------------------|------------|
| David-Gorodok | 3 |
| Disna, Vitebskaya oblast | 3 |
| Dobrush | 3 |
| Dokshytsy | 3 |
| Drogichin | 3 |
| Deuzhny, Pukhovichsky region | 3 |
| Dubrovno, Vitebskaya oblast | 3 |
| Dyatlovo | 3 |
| Yelizovo, Osipovichsky region | 3 |
| Yelsk | 3 |
| Zhabinka | 3 |
| Zhitkovichi | 3 |
| Zhlobin | 2 |
| Zhodino | 2 |
| Zaslavl | 3 |
| Zelva | 3 |
| Ivanovo | 3 |
| Ivantsevichi | 3 |
| Novosibirsk | viii |
| Ivie | 3 |
| Kalinkovichi | 2 |
| Kamenets, Brestskaya oblast | 3 |
| Kirovsk, Mogilevskaya oblast | 3 |
| Kletsk | 3 |
| Klimovichi | 3 |
| Klichev | 3 |
| Kobrin | 3 |
| Kopyl | 3 |
| Korelichi | 3 |
| Kosovo | 3 |
| Kostyukovichi | 3 |
| Krasnopolje, Mogilevskaya | 3 |
| Krasnoselsky, Volkovysky region | 3 |
| Krichev | 3 |
| Krugloye, Mogilevskaya oblast | 3 |
| Krupki | 3 |
| Lelchytsy | 3 |
| Svetlogorsk | 3 |
| Svisloch, Svislochsky region | 3 |
| Svisloch, Pukhovichsky region | 3 |
| Senno | 3 |

| city | rate zone |
|---------------------------------|-----------|
| Lepel | 3 |
| Lida | 2 |
| Liozno | 3 |
| Logishin | 3 |
| Logoisk | 3 |
| Luninets | 3 |
| Luban, Minskaya oblast | 3 |
| Lyahovichi | 3 |
| Malorita | 3 |
| Marina Gorka | 3 |
| Mikashevichy | 3 |
| Minsk | 1 |
| Miory | 3 |
| Mogilev | 2 |
| Mozyr | 2 |
| Molodechno | 2 |
| Mosty | 3 |
| Mstislavl | 3 |
| Myadel | 3 |
| Narovlya | 3 |
| Naroch | 3 |
| Negoreloye, Dzerzhinsky region | 3 |
| Nesvizh | 3 |
| Novogrudok | 3 |
| Novoyelnya | 3 |
| Novolukoml | 3 |
| Novopolotsk | 2 |
| Orekhovsk, Orshansky region | 3 |
| Orsha | 2 |
| Osipovichi, Mogilevskaya oblast | 3 |
| Ostrino | 3 |
| Ostrovets | 3 |
| Oshmyany | 3 |
| Parichi, Svetlogorsky region | 3 |
| Petrikov, Gomelskaya oblast | 3 |
| Pinsk | 2 |
| Pleshchenitsy | 3 |
| Staryye Dorogi | 3 |
| Stolbtsy | 3 |
| Cherikov | 3 |
| Chechersk | 3 |

DPD ECONOMY CU

Cost-effective Delivery of Heavy Parcels And Collective Consignments between Kazakhstan and Belarus



Red indicates the cities where the DPD terminals are located in Belarus.

For information on delivery times, use the online calculator visiting our site at www.dpd.kz.

Tariff Zone. Cities of the Republic of Belarus

| Cities | tariff zone |
|-----------------------------|-------------|
| Radoshkovichi | 3 |
| Radun | 3 |
| Rechitsa, Gomelskaya oblast | 3 |
| Rechitsa, Stolinsky region | 3 |
| Rogachev | 3 |
| Ross | 3 |
| Rudensk | 3 |
| Ruzhany | 3 |

| Cities | tariff zone |
|-------------------------------|-------------|
| Skidel | 3 |
| Slavgorod | 3 |
| Slonim | 3 |
| Soligorsk | 2 |
| Slutsk | 2 |
| Smilovichi, Chervensky region | 3 |
| Smolevichy | 2 |
| Starobin, Soligorsky region | 3 |

| Cities | tariff zone |
|----------------|-------------|
| Sharkovshchina | 3 |
| Shklov | 3 |
| Shumilino | 3 |
| Shchuchin | 3 |
| Cherikov | 3 |
| Chechersk | 3 |
| Sharkovshchina | 3 |
| Shklov | 3 |

Red indicates the cities where the DPD terminals are located in Belarus.

For information on delivery times, use the online calculator visiting our site at www.dpd.kz.

Rate Zones. Cities of the Republic of Kazakhstan

| Cities | tariff zone |
|------------|-------------|
| Astana | 1 |
| Almaty | 2 |
| Aktau | 4 |
| Aktobe | 4 |
| Atyrau | 4 |
| Aksu | 3 |
| Aksai | 4 |
| Balkhash | 2 |
| Zhanaozen | 2 |
| Zhezkazgan | 2 |
| Karaganda | 1 |
| Kokshetau | 2 |

| Cities | tariff zone |
|-----------------|-------------|
| Kostanai | 3 |
| Kyzylorda | 2 |
| Pavlodar | 3 |
| Petropavlovsk | 3 |
| Semei | 3 |
| Taldykorgan | 2 |
| Taraz | 2 |
| Uralsk | 4 |
| Ust-Kamenogorsk | 3 |
| Shymkent | 2 |
| Ekibastuz | 3 |

Red indicates the cities where the DPD terminals are located in the Republic of Kazakhstan.

Rates Matrix. Delivery to the cities of the Republic of Kazakhstan

| Shipping | Destination | | | |
|----------|-------------|----|----|----|
| | 1K | 2K | 3K | 4K |
| 1Б | A | B | C | D |
| 2Б | E | F | G | H |
| 3Б | J | K | L | M |

Delivery to the cities of the Republic of Belarus

| Shipping | Destination |
|----------|-------------|
|----------|-------------|

DPD ECONOMY CU

Cost-effective Delivery of Heavy Parcels
And Collective Consignments between
Kazakhstan and Belarus



| | 1Б | 2Б | 3Б |
|----|----|----|----|
| 1K | A | E | J |
| 2K | B | F | K |
| 3K | C | G | L |
| 4k | D | H | M |

Door-to-Door Rates Table

Acceptance/Delivery
Discount Rate

| Rate No. | A | B | C | D | E | F | G | H | J | K | L | M | Acceptance /Delivery |
|-------------|-------|-------|-------|-------|-------|--------|-------|-------|-------|--------|-------|-------|----------------------|
| 0 <=5, kg | 10500 | 11400 | 12450 | 9530 | 10650 | 11700 | 12600 | 9680 | 10950 | 12000 | 13050 | 9980 | 1350 |
| 5 <= 15, kg | 11780 | 12750 | 14100 | 10500 | 12380 | 13350 | 14700 | 11100 | 12530 | 13500 | 14850 | 11250 | 1800 |
| 15 <=30, kg | 11780 | 12750 | 14100 | 10500 | 12380 | 13350 | 14700 | 11100 | 12530 | 13500 | 14850 | 11250 | 1800 |
| +1, kg | 330 | 370 | 300 | 230 | 350 | 380 | 320 | 250 | 350 | 390 | 320 | 260 | 50 |
| <= 50 | 18380 | 20150 | 20100 | 15100 | 19380 | 20980 | 21100 | 16100 | 19530 | 21300 | 21250 | 16450 | 2800 |
| +1, kg | 240 | 270 | 210 | 180 | 230 | 260 | 200 | 170 | 230 | 260 | 200 | 170 | 30 |
| <= 100, kg | 30380 | 33650 | 30600 | 24100 | 30880 | 33980 | 31100 | 24600 | 31030 | 34300 | 31250 | 24950 | 4300 |
| +1, kg | 70 | 115 | 130 | 100 | 130 | 160 | 160 | 130 | 190 | 230 | 160 | 130 | 15 |
| <= 150, kg | 33880 | 39400 | 37100 | 29100 | 37380 | 41980 | 39100 | 31100 | 40530 | 45800 | 39250 | 31450 | 5050 |
| +1, kg | 70 | 115 | 130 | 100 | 130 | 160 | 160 | 130 | 190 | 230 | 160 | 130 | 5 |
| <= 200, kg | 37380 | 45150 | 43600 | 34100 | 43880 | 49980 | 47100 | 37600 | 50030 | 57300 | 47250 | 37950 | 5800 |
| +1, kg | 120 | 160 | 150 | 90 | 130 | 190 | 150 | 110 | 160 | 180 | 170 | 130 | 5 |
| <= 500, kg | 73380 | 93150 | 88600 | 61100 | 82880 | 106980 | 92100 | 70600 | 98030 | 111300 | 98250 | 76950 | 7300 |
| > 500, kg | 140 | 160 | 140 | 170 | 160 | 170 | 170 | 180 | 190 | 200 | 190 | 230 | 3 |

All rates are quoted in tenge, VAT exclusive, without applicable surcharges.

Additional Options:

| Option Description | Rate | Additional Characteristics |
|------------------------------|---|--|
| Delivery Confirmation | 350 tenge. | Granting a scanned copy of the delivery note. |
| Declaration of Package Value | 0.45% | Value of a package may be declared for additional guarantee of its safety. Surcharge: % of the declared cost of the goods. |
| Parcels Loading/Unloading | 2500 tenge/hour | Cost of a freight handler (minimum mobilization time of 2 hours). |
| Temperature | +20% of the cost of delivery | Geographical service coverage: branch network of DPD in Kazakhstan. Delivery time may be increased by 1-2 days. |
| Packing Materials Crate | Rates are established depending on the type of packing. | Packing types and rates should be specified in the DPD offices. Delivery time may be increased by a day. |

*All rates are quoted in tenge, VAT exclusive.

DPD ECONOMY CU

Cost-effective Delivery of Heavy Parcels
And Collective Consignments between
Kazakhstan and Belarus



Additional Surcharges:

| Surcharges Description | Rate | Additional Characteristics |
|---|--|--|
| TPS and NGB | 7 tenge / kg, minimum charge is KZT 350. If a parcel is both heavy and oversized, additional charge is applied just once, and calculated based on the chargeable weight of a parcel. | TPS is parcels weighing more than 31.5 kg. Heavy parcels are classified based on the physical weight. NGB is parcels when a minimum of one dimension is greater than 180 cm or the sum of three dimensions (length + width + height) is greater or equal to 280 cm. |
| Fuel Surcharge | Rate is % of the cost of delivery. The current information on application and amount of fuel surcharge is available at www.dpd.kz | Depending on the situation with energy prices on the world market, we can apply a fuel surcharge to the basic rate. The Company reserves the right to apply a fuel surcharge to any of the services provided. |
| Re-delivery | 750 tenge. | If the initial delivery is not made at the fault of the customer /addressee |
| Storage of Cargo at the Terminal | 8 tenge per a kg of cargo (including chargeable weight) per a calendar day. Minimum charge is 1600 tenge. | it is applied when a cargo is stored for more than six (6) working days, starting from the 7th working day. |
| Delivery and acceptance of the parcels in online shopping malls and addresses with special conditions for receipt/delivery, including time constraints | 3700 tenge. | Network shopping malls: Mega, Center, Sputnik, Aport, Khan Shatyr, Prime Plaza etc. With time constraints. |

*All rates are quoted in tenge, VAT exclusive.

Rates are valid since January 11, 2016

DPD ECONOMY CU

**Cost-effective Delivery of Heavy Parcels
And Collective Consignments between
Kazakhstan and Belarus**



For more information, just call to DPD office !
8 8000 700 700 (free-of-charge call across Kazakhstan from stationary and mobile phones)